

# LIQUID SPECIALTY BEVERAGES IBA OFFER

Liquid Specialty Beverages is Queensland's largest, family owned and operated Liquor wholesaler and 3PL provider, servicing from Northern Rivers in NSW through to Port Douglas in the far north.

## **Providing Help**

Liquid currently provides 3PL services for approx 50 craft brewers, many of which are IBA members. We understand by the very nature of being independent, many members could be finding it a little tough at the moment. As part of our commitment to the Independent Brewers of Australia, we are providing the following support to all of our existing 3PL partners and to the broader Independent Brewing community;

- Zero storage fees from 1<sup>st</sup> April until 30<sup>th</sup> September 2020
- Zero over stock or dead stock fees from 1<sup>st</sup> April until 30<sup>th</sup> September
- A 50% reduction on all pick fees from 1<sup>st</sup> April until 30<sup>th</sup> September

It is important to note that our 3PL model is slightly different to others. Given the current environment there is a real increase in the risk of bad debts. Under the Liquid 3PL model, brewers can choose to sell their product out on a Liquid invoice at exactly the same sell price and cost to their business, as if they sold it out on their own invoice. This moves the administration cost and debt risk to Liquid to manage, at zero cost to the brewer.

For more information contact, and see page two for facility details:

Darren Terlich

P: 0439 494 242

E: [darren.terlich@liquidsb.com.au](mailto:darren.terlich@liquidsb.com.au)

## WAREHOUSE FACILITIES

### 29 Saltwater Circuit, Narangba 4503

- SEQ warehouse located in Moreton Bay Region
- Construction completed 1st April 2019
- 10,000 sqm concrete & steel construction
- 300 sqm of offices
- 1000sqm cool room
- 150sqm climate controlled cellar
- Servicing Byron Bay to Airlie Beach

### Cnr Dutton & Kenny Streets, Portsmith 4870

- FNQ warehouse located in Cairns
- 2000 sqm warehouse facility with an additional 200sqm administration
- Centrally located to Cairns CBD for efficiency local delivery model
- Services Townville up to Port Douglas